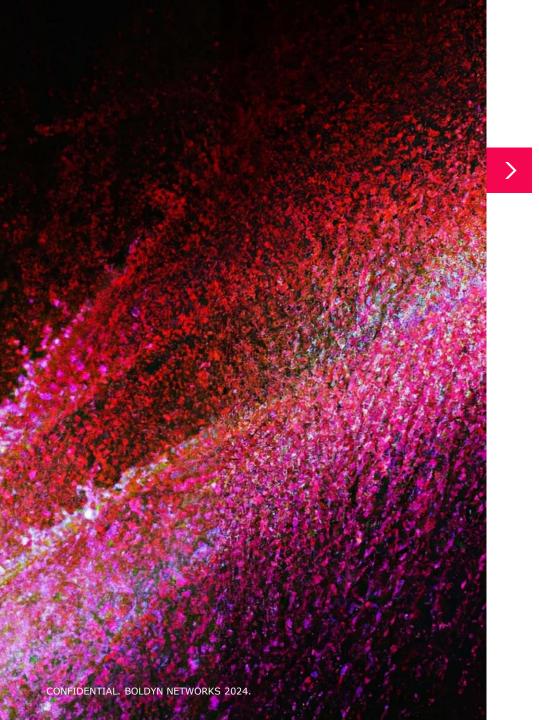


# SYNERGY FOR ENERGY

SEPTEMBER 26, 2024

ACUVATE DIGITAL PARTNER MEETING





# **AGENDA**

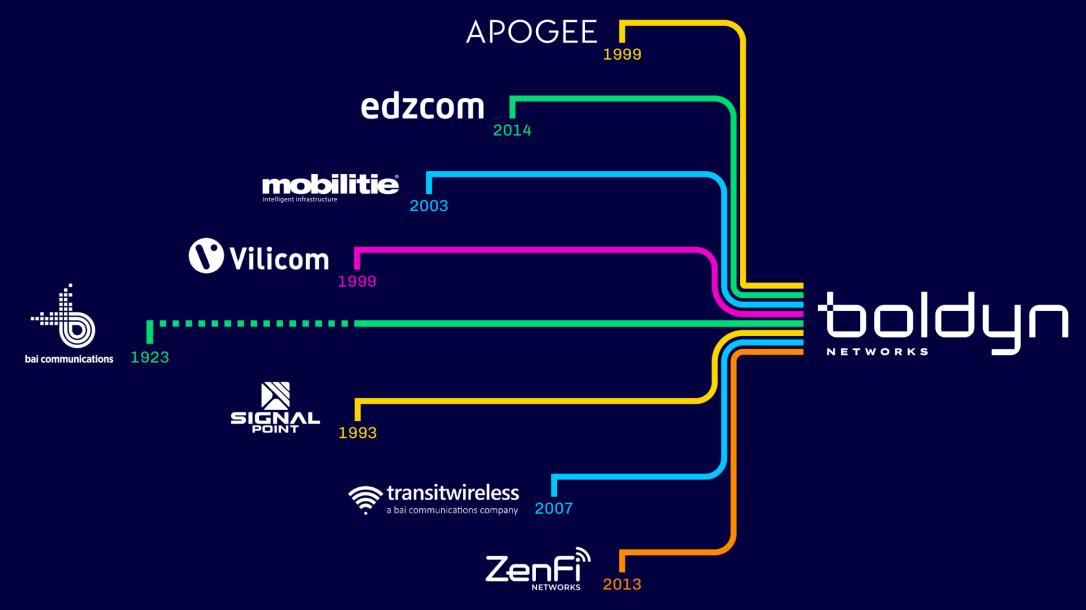
- 1 About Boldyn Networks
- 2 5G and Private Networks
- 3 Sample use cases in Energy sector
- 4 Open Discussion



# ABOUT BOLDYN



# **OUR BRAND HISTORY**



# UNLOCKING THE POWER OF AN INTERCONNECTED FUTURE

Boldyn Networks is one of the largest neutral host providers in the world. Our shared network infrastructures and cutting-edge connectivity solutions are the building blocks for an interconnected future – for everyone.

**30+ years** in communications in North America and Europe

Presence in 3 continents

Over **1,100+ employees** globally and access to **+2,000 partner staff** 

Networks
connecting 6
billion rides every
year in 5 major
transport
networks

**5 major city networks**connecting fibre,
thousands of
venues, transport
and more.

Majority-owned by Canada Pension Plan Investment Board since 2009. A trusted long-term investor with C\$632 billion net assets.



# WHO WE WORK WITH



# **Network** operators

Partnerships with all major mobile, fixed and virtual network operators

Three.co.uk

8

(BT)















# Venue and **Property Owners**

**Hundreds** of venues connected across enterprise, sports, entertainment and more







Audi Field

Spectrum.

















# **Transit Authorities**

Citywide networks with **5 major** transit systems

**1000** transit stations connected













# Cities, **Government** and Military

Multidecade agreements with cities like London, New York, Rome and Sunderland

80+ US Military bases connected



















# Healthcare and Education

350+ higher education campuses. **Connecting more** than 1 million students and staff.

Delivered the **first** private 5G network at an operating European hospital.























# Manufacturing, **Utilities** and Logistics

55+ private **networks** for enterprise locations including the world's largest wind farm

MORAY EAST



### **KONECRANES**















# **OUR 24X7 NETWORK OPERATIONS CENTERS**



Centralized 24/7 network monitoring, maintenance, and management

NOC to NOC Interface with all major carriers

Las Vegas & NYC locations



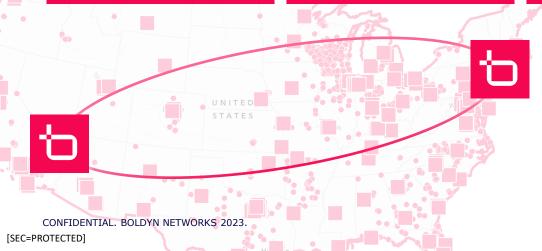
Supports multiple technologies, network and customers utilizing ITIL best practices

Tools integration with customers

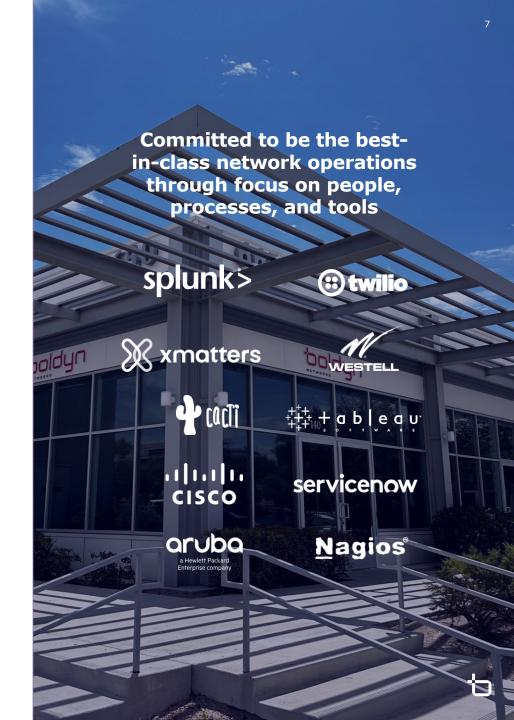


Proactive network monitoring, incident, change, problem and communication management

Framework based on best people, standard processes and industry best practice tools to provide operational excellence



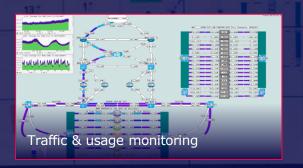
Investment into Las Vegas & NYC NOC locations provides geo-redundancy, load sharing, & extended coverage



ABOUT BOLDYN

# MONITORING AND MANAGEMENT TOOLS

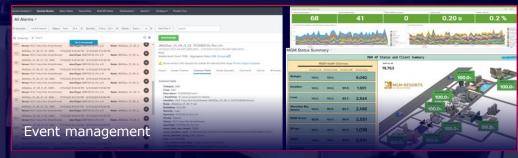




















# 5G AND PRIVATE NETWORKS





The convergence of Industry 4.0, power plant digitization, and private networks is reshaping the energy landscape. Enabling smarter, more efficient operations, paving the way for a sustainable energy future.



# HEADWINDS IMPACTING BUSINESS AND INDUSTRY

The turbulent economic environment is leading to an acceleration in the adoption of Industry 4.0

Revenue growth and maintaining profitability

Managing risk and health and safety

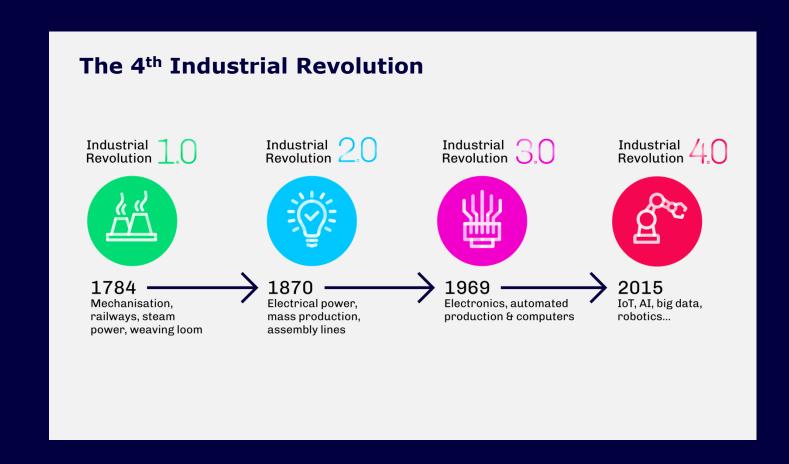
Positioning for growth and competitiveness

Managing rising energy and component costs

Managing the battle for talent

**Achieving ESG/Net Zero targets** 

A backdrop of political uncertainty

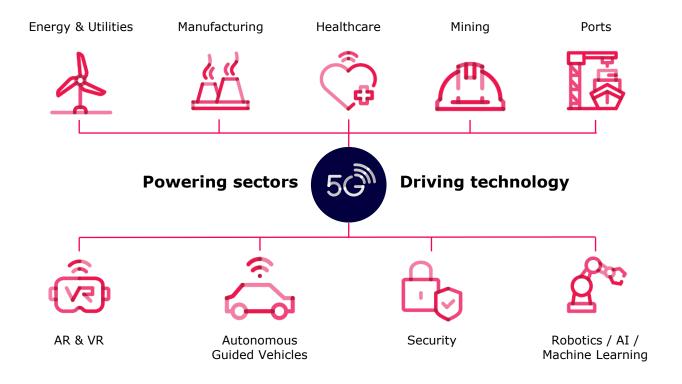




# PRIVATE NETWORKS

Industry 4.0 is accelerating the roll-out of Private Networks

Data remains local, even with cloud architecture



Full visibility and control of applications, data and condition from within enterprise dashboards

The need for guaranteed, low latency and high bandwidth connectivity is

1

### **Enabling Industry 4.0 use cases**

Remote operations, predictive maintenance, 3D asset tracking, robotic automation, autonomous factories, IoT enablement.

2

# Replacing legacy voice communications

Highly secure, reliable and resilient connectivity for security and safety applications for private industry and public sector (Push To Talk and Push To Video).

3

# Bringing connectivity to remote and underserved locations

Universities, transport hubs, mines, etc. For sites needing secure, always-on connectivity, mobility, and low latency.



# THE BENEFITS



## **Wireless**

No costly and bulky wires, impractical for connecting large numbers of small devices or dynamic environments where people, equipment or devices move.



## **Control**

The customer organisation can have degrees of control over elements of the network including security, resource use and device prioritisation.



# **Low latency**

Lower latency enabling real-time communication between devices.



# High bandwidth

Supporting simultaneous uplink and downlink communication with a huge number of devices.



# Highly secure

Security policies defined by the network operator and data is stored locally.



# PRIVATE 5G NETWORKS AND WI-FI

### Factors to consider



### **Environment**

The size of the venue

The type of venue

The numbers and density of devices to be supported



# **Performance**

The standards dictated by the use case or application:

- Latency
- Throughput
- Mobility
- Security



### The user

Who are the users?

What is being supported: Information (IT) or Operational Technology (OT)?

What is the mix of people vs. machines/things?

What is the proportion of permanent vs. guest users?



# IS A PRIVATE NETWORK RIGHT FOR YOUR BUSINESS?

To grow your business, ensuring your people have the right tools for the job and are safe, you need high-performing connectivity to support your business applications

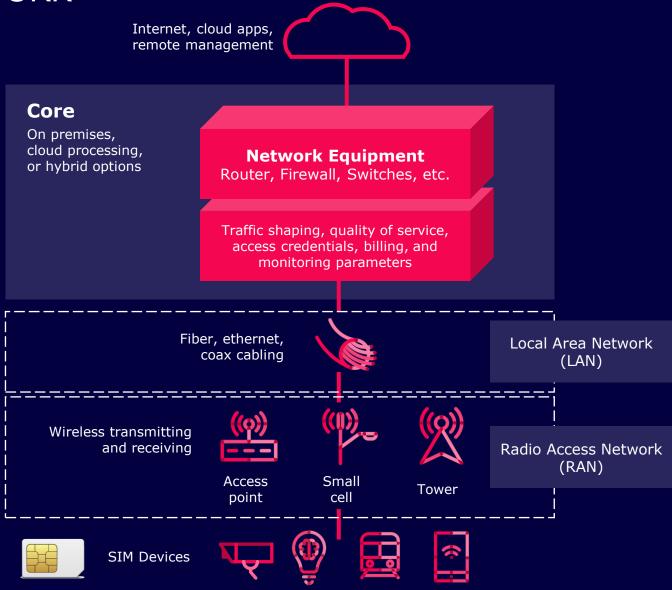
	Indoor Applications	
	Private 4G/5G	Wi-Fi
Wide coverage	√ Suitable for all	✓ Suitable for all
Mission-critical applications	✓ Suitable for all	- Load dependent
Highly secure for sensitive data	✓ Suitable for all	- Suitable for some
High throughput possible	- Suitable for some	✓ Suitable for all
Low latency	✓ Suitable for all	√ Suitable
High volumes of devices	✓ Suitable for all	- Suitable for some
Mobility	✓ Suitable for all	- Suitable for some

Outdoor Applications		
Private 4G/5G	Wi-Fi	
✓ Suitable for all	- Suitable for some	
✓ Suitable for all	- Suitable for some	
✓ Suitable for all	- Suitable for some	
✓ Suitable for all	× Not suitable	
✓ Suitable for all	- Suitable for some	
✓ Suitable for all	- Suitable for some	
✓ Suitable for all	- Suitable for some	



# COMPONENTS OF A PRIVATE NETWORK

AT&T TMobile Licensed verizon<sup>/</sup> dish Spectrum. (comcast Wiff 6 Wiff 6E Wiff 7





# DIGITAL PARTNERS SHARING LAYERS

**Bespoke solutions for your Private Network Connectivity and Communications** 

### Additional services

- Mission Critical Communications (Push-To-Talk / Push-to-Video)
- Mobile Device Management and devices

### **Layer 3: Value Added Services (VAS)**







# Management and operations of your network

High SLAs. Access your network performance dashboard

### Layer 2: Network management and maintenance



Network performance dashboard



Network management



Care and maintenance

# Designing and building bespoke private network

Our global ecosystem ensures we choose the right technology, designed for your needs

## **Layer 1: Private network component**



Enterprise mobile client



User equipment



Spectrum



Radio access network



Transmission

network

Network operators and management

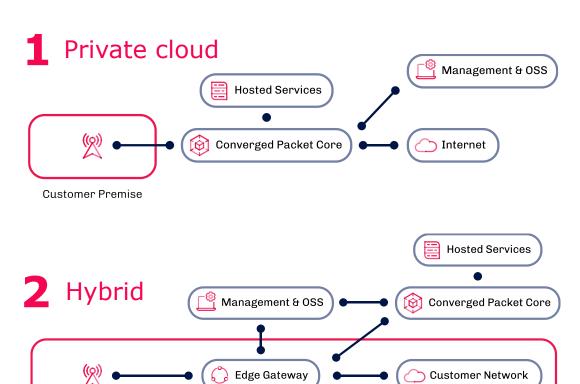
Local core network



Enterprise network and apps

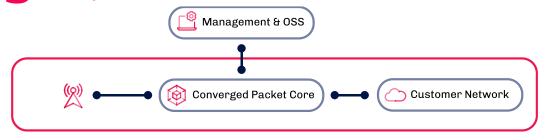
# SECURE ARCHITECTURES

- The Boldyn Private Network Platform supports three distinct architectures, all centrally orchestrated and managed
- 2. Transport connections between Boldyn's Converged Packet Core and the Customer Premise include direct fiber, Metro Ethernet, or secure Internet transport
- 3. Internet access for wireless end-devices can be delivered as part of a managed connectivity service, or can be dropped off locally to use the customer's existing Internet connectivity
- 4. The platform adopts ISO 27001 and NIST security standards, so your network and data is always secure.
- Hybrid Architecture is typically referenced for best-ofboth-world considerations but not always required or practical.



**Customer Premise** 

# **3** On premise



Customer Premise





# SAMPLE USE CASES IN ENERGY SECTOR



# THE PATH TO DIGITALIZATION STARTS WITH RELIABLE CONNECTIVITY

Energy Industry is increasingly implementing innovation with a wide range of technologies to:

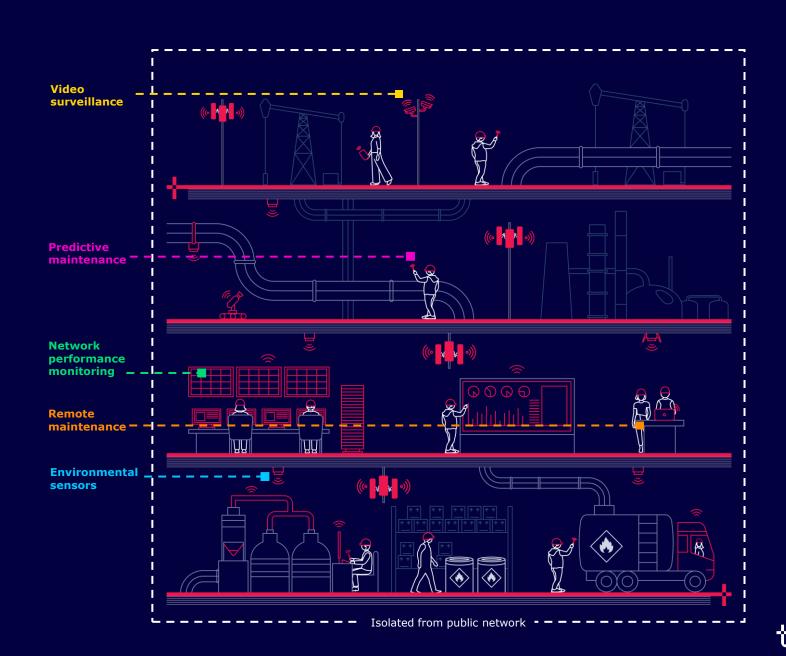
1	Improve worker efficiency and safety	Enable seamless communication without blind spots and remove people from hazardous areas by using drones and robots
2	Automate and optimize operations	IoT sensors and extensive data collection for enterprise-wide asset management and resource planning
3	Increase security	Extended video surveillance and infrared cameras
4	Optimize maintenance planning	Monitoring the health of assets in real-time. Optimizing maintenance schedules. Remote maintenance

All of which require reliable connectivity between devices, assets and equipment



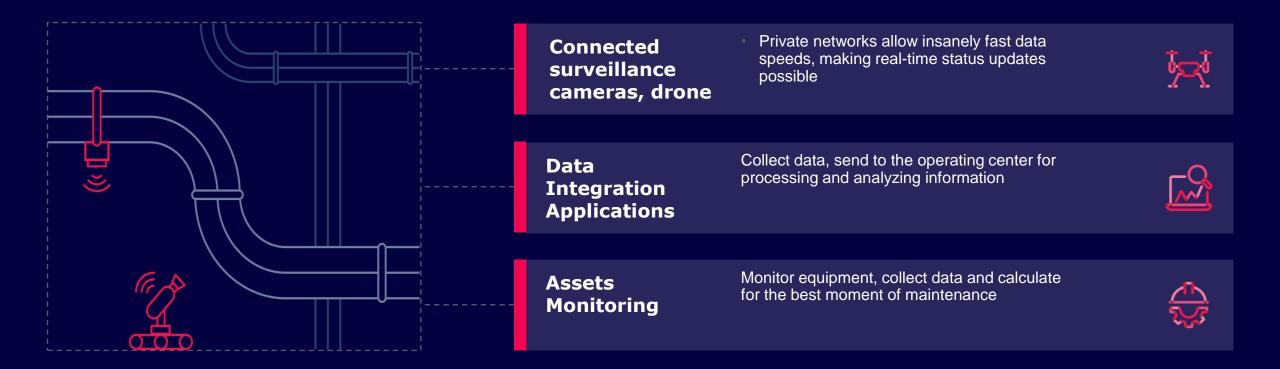
# IDENTIFIED USE CASES ON THE OILFIELD

- Dedicated 4G/5G coverage for your digital transformation
- Connecting assets, people and devices even in challenging indoor and outdoor environments
- Enabling automation, digitalization and communication
- 100% tailored to the area and use cases
- 100% controlled by the enterprise, fully autonomous
- Improving security. Data stays on site



# PREDICTIVE MAINTENANCE

Reduce maintenance cost and planning time, increase equipment availability





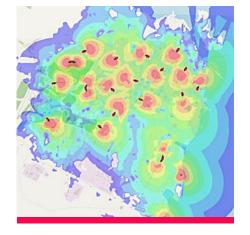
# PREDICTIVE MAINTENANCE

### Use case by confidential client

- Video surveillance and predictive maintenance of 30.000 km of pipelines
- Utilizing thermal cameras for remote monitoring and diagnostics



Coverage by Public network



**Tailored coverage by Private network** 

Site-wide network coverage without blind-spots is essential to secure continuous operations and uninterrupted predictive maintenance and surveillance of pipelines in the refinery



# **REAL-TIME COMMUNICATIONS**



# Push-to-talk, Push-to-video

Connect control center with workers in remote areas, coordinating joint actions





# Advanced radio access technology

Maximum coverage and capacity to connect assets and people, improve situational awareness



# **Emergency and disaster recovery**

Real-time geo location to track and monitor all emergency units for quick response to any unexpected situation



# **SUCCESS STORY**

Private LTE Network & Communications System for a Nuclear Power Plant



### **CHALLENGE**

# Ensuring seamless communication for enhanced safety and efficiency

- Legacy phone system hindered real-time communication
- Lacked features for future digitalization efforts
- Upgrading to a more robust and secure solution became essential.

### **SOLUTION**

# A first-of-its-kind 4G Private Network delivers secure and group communication

- First-of-its-kind solution for a nuclear power plant
- Group communication with data, voice (VoLTE), push-to-talk (PTT), and push-tovideo (PTV)
- Improved collaboration and faster response times
- Secure communication for all personnel
- High security and subscriber encryption

### **BENEFITS**

### Enhanced security, streamlined operations, and a foundation for future growth

- Seamless connectivity across vast areas, including indoor, underground, and outdoor locations within the nuclear power plant
- High-security architecture safeguards sensitive data and restricts unauthorized access
- Real-time data entry via mobile devices streamlines workflows and saves time
- Seamless connectivity across vast areas (indoor, underground, outdoor) empowers field personnel
- Lays the foundation for future digitalization initiatives (AR/VR) for enhanced maintenance
- Increased efficiency, cost savings, and competitive edge within the nuclear power industry

# PARTNERING IN SERVICE ASSURANCE



# **Enterprise in** control

Boldyn configures and operates the wireless private network based upon the requirements of the enterprise client, not a wireless operator.



# Managed service

Boldyn invests its capital to design, build, operate and upgrade the network over the term as a monthly managed service.



# **Contractual service levels**

Boldyn defines and delivers on the performance service levels necessary for our clients to effectively operate their business.



# **Technology forward**

Throughout the term, Boldyn is responsible to enable network refresh upgrades as technology advances beyond 5G, Wi-Fi 6/7 and CBRS.



# Diverse use cases

Security
Point of sale
Food & beverage
Ticketing
Digital media
Analytics
Communications





# OPEN GROUP DISCUSSION

# **OPEN GROUP DISCUSSION**

# WHAT ARE YOU TRYING TO CONNECT?

From Applications at the Network Core to People and Devices connected at the Network Edge

# DISCUSS YOUR CHALLENGES AND DIGITALIZATION STRATEGY

How to begin Mapping your Use Cases to a Strategic Business Case



